



# Yealink IP Phone VS Cisco SPA Phone



**Confidential**

**[WWW.YEALINK.COM](http://WWW.YEALINK.COM)**

# Product Proposal

## Yealink:



**T22P**



**T26P**



**T28P**



**T32G**



**T38G**



**T41P/T42G**



**T46G**



**W52P**

## Cisco SPA:



**Cisco 303G**



**Cisco 504G**



**Cisco 514G**





**Cisco 525G2**




**Cisco 302DKIT-G1**

# Yealink SIP-T22P VS Cisco SPA 303G

Model	 <p>Yealink SIP-T22P</p>	 <p>Cisco SPA 303G</p>
Physical Property	<ul style="list-style-type: none"> <li>• <b>132x64 pixels graphic LCD (with backlit)</b></li> <li>• Line keys with LED indicator: 3</li> <li>• SIP accounts: 2</li> <li>• Soft keys: 4</li> <li>• <b>1000 entries phonebook</b></li> <li>• Codec: G.726,G.711(A/μ), G.729AB, G.722, <b>G.723, iLBC</b></li> <li>• Dual 10/100M Ethernet ports</li> <li>• <b>IPV4/IPV6</b></li> <li>• <b>PoE support</b></li> <li>• <b>OpenVPN</b></li> </ul>	<ul style="list-style-type: none"> <li>• 128x64 pixels monochrome graphic LCD (without backlit)</li> <li>• Line keys with LED indicator: 3</li> <li>• SIP accounts:</li> <li>• Soft keys: 4</li> <li>• 100 entries phonebook</li> <li>• Codec: G.722, G.711(A/μ), G.729AB, G.726</li> <li>• Dual 10/100M Ethernet ports</li> <li>• IPV4</li> </ul>
Competitive Advantages	<ul style="list-style-type: none"> <li>• Better display</li> <li>• More entries and PoE support</li> <li>• Rapid technical supports directly from Yealink</li> </ul>	




# Yealink SIP-T26P VS Cisco SPA 504G

Model	 <p>Yealink SIP-T26P</p>	 <p>Cisco SPA 504G</p>
Physical Property	<ul style="list-style-type: none"> <li>• 132x64 pixels graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 3</li> <li>• SIP accounts: 3</li> <li>• Programmable keys : 13</li> <li>• Soft keys: 4</li> <li>• Dual 10/100M Ethernet ports</li> <li>• PoE support</li> <li>• Extension Module : up to 6x38 keys</li> <li>• IPV4/IPV6</li> <li>• Wireless Headset Adapter (EHS) support</li> <li>• OpenVPN</li> </ul>	<ul style="list-style-type: none"> <li>• 128x64 pixels monochrome graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 4</li> <li>• SIP accounts:</li> <li>• Programmable keys : 4</li> <li>• Soft keys: 4</li> <li>• Dual 10/100M Ethernet ports</li> <li>• PoE support</li> <li>• Extension Module : up to 2x32 keys</li> <li>• IPV4</li> <li>• Wired (No EHS support)</li> </ul>
Competitive Advantages	<ul style="list-style-type: none"> <li>• Better display</li> <li>• More programmable keys and extension module keys</li> <li>• Rapid technical supports directly from Yealink</li> </ul>	



# Yealink SIP-T41P VS Cisco SPA 504G

Model	 <p>Yealink SIP-T41P</p>	 <p>Cisco SPA 504G</p>
Physical Property	<ul style="list-style-type: none"> <li>• 192x64 pixels graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 6</li> <li>• SIP accounts: 3</li> <li>• Programmable keys : 15</li> <li>• Soft keys: 4</li> <li>• Dual 10/100M Ethernet ports</li> <li>• PoE support</li> <li>• IPV4/IPV6</li> <li>• Wireless Headset Adapter (EHS) support</li> </ul>	<ul style="list-style-type: none"> <li>• 128x64 pixels monochrome graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 4</li> <li>• SIP accounts:</li> <li>• Programmable keys : 4</li> <li>• Soft keys: 4</li> <li>• Dual 10/100M Ethernet ports</li> <li>• PoE support</li> <li>• IPV4</li> <li>• Wired (No EHS support)</li> <li>• Extension Module : up to 2x32 keys</li> </ul>
Competitive Advantages	<ul style="list-style-type: none"> <li>• Better display</li> <li>• More paperless DSS keys</li> <li>• Rapid technical supports directly from Yealink</li> </ul>	

# Yealink SIP-T28P VS Cisco SPA 303G/504G



Model	 <p>Yealink SIP-T28P</p>	 <p>Cisco SPA 303G</p>	 <p>Cisco SPA 504G</p>
Physical Property	<ul style="list-style-type: none"> <li>• <b>320x160 pixels graphic LCD with 4-level gray scale</b></li> <li>• <b>Line keys with LED indicator: 6</b></li> <li>• SIP accounts: 6</li> <li>• <b>Programmable keys : 16</b></li> <li>• Dual 10/100M Ethernet ports</li> <li>• PoE support</li> <li>• <b>Extension Module : up to 6x38 keys</b></li> <li>• <b>IPV4/IPV6</b></li> <li>• <b>Wireless Headset Adapter (EHS) support</b></li> </ul>	<ul style="list-style-type: none"> <li>• 128x64 pixels graphic LCD (without backlit)</li> <li>• Line keys with LED indicator: 3</li> <li>• SIP accounts:</li> <li>• Programmable keys : 3</li> <li>• Dual 10/100M Ethernet ports</li> <li>• IPV4</li> <li>• Wired (No EHS support)</li> </ul>	<ul style="list-style-type: none"> <li>• 128x64 pixels graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 4</li> <li>• SIP accounts:</li> <li>• Programmable keys : 4</li> <li>• Dual 10/100M Ethernet ports</li> <li>• PoE support</li> <li>• Extension Module : up to 2x32 keys</li> <li>• IPV4</li> <li>• Wired (No EHS support)</li> </ul>
Competitive Advantages	<ul style="list-style-type: none"> <li>• Better display</li> <li>• More programmable keys</li> <li>• EHS support</li> </ul>		

# Yealink SIP-T32G VS Cisco SPA 514G

Model	 <p>Yealink SIP-T32G</p>	 <p>Cisco SPA 514G</p>
Physical Property	<ul style="list-style-type: none"> <li>• <b>400x240 pixels color LCD (with backlit)</b></li> <li>• Line keys with LED indicator: 3</li> <li>• SIP accounts: 6</li> <li>• <b>Programmable keys : 13</b></li> <li>• Dual 10/100/1000M Ethernet ports</li> <li>• PoE support</li> <li>• <b>IPV4/IPV6</b></li> <li>• EHS support</li> </ul>	<ul style="list-style-type: none"> <li>• 128x64 pixels graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 4</li> <li>• SIP accounts:</li> <li>• Programmable keys : 4</li> <li>• Dual 10/100/1000M Ethernet ports</li> <li>• PoE support</li> <li>• IPV4</li> <li>• EHS support</li> <li>• Extension Module : up to 2x32 keys</li> </ul>
Competitive Advantages	<ul style="list-style-type: none"> <li>• Better display</li> <li>• More programmable keys</li> <li>• Rapid technical supports directly from Yealink</li> </ul>	





# Yealink SIP-T42G VS Cisco SPA 514G



Model	 <p>Yealink SIP-T42G</p>	 <p>Cisco SPA 514G</p>
Physical Property	<ul style="list-style-type: none"> <li>• 192x64 pixels graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 6</li> <li>• SIP accounts: 3</li> <li>• Programmable keys : 15</li> <li>• Soft keys: 4</li> <li>• Dual 10/100/1000M Ethernet ports</li> <li>• PoE support</li> <li>• IPV4/IPV6</li> <li>• EHS support</li> </ul>	<ul style="list-style-type: none"> <li>• 128x64 pixels graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 4</li> <li>• SIP accounts:</li> <li>• Programmable keys : 4</li> <li>• Soft keys: 4</li> <li>• Dual 10/100/1000M Ethernet ports</li> <li>• PoE support</li> <li>• IPV4</li> <li>• EHS support</li> <li>• Extension Module : up to 2x32 keys</li> </ul>
Competitive Advantages	<ul style="list-style-type: none"> <li>• Better display</li> <li>• More programmable keys and line keys</li> <li>• Rapid technical supports directly from Yealink</li> </ul>	





# Yealink SIP-T38G VS Cisco SPA 525G2

Model	 <p>Yealink SIP-T38G</p>	 <p>Cisco SPA 525G2</p>
Physical Property	<ul style="list-style-type: none"> <li>• 480x272 pixels 24-bit color (with backlit)</li> <li>• Line keys with LED indicator: 6</li> <li>• SIP accounts: 6</li> <li>• Programmable keys: 16</li> <li>• Extension Module : up to 6x38 keys</li> <li>• Dual 10/100/1000M Ethernet ports</li> <li>• PoE support</li> <li>• IPV4/IPV6</li> <li>• OpenVPN</li> </ul>	<ul style="list-style-type: none"> <li>• 320 x 240 pixels graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 5</li> <li>• SIP accounts:</li> <li>• Programmable keys: 5</li> <li>• Extension Module : up to 2x32 keys</li> <li>• Dual 10/100M Ethernet ports</li> <li>• PoE support</li> <li>• IPV4</li> </ul>
Competitive Advantages	<ul style="list-style-type: none"> <li>• Better display</li> <li>• More programmable keys</li> <li>• More extension module keys</li> <li>• Rapid technical supports directly from Yealink</li> </ul>	

# Yealink SIP-T46G VS Cisco SPA 525G2

Model	 <p>Yealink SIP-T46G</p>	 <p>Cisco SPA 525G2</p>
Physical Property	<ul style="list-style-type: none"> <li>• 480x272 pixels color LCD (with backlit)</li> <li>• Line keys with LED indicator: 10</li> <li>• SIP accounts: 6</li> <li>• Programmable keys: 27</li> <li>• Extension Module : up to 6x40 keys</li> <li>• Dual 10/100/1000M Ethernet ports</li> <li>• PoE support</li> <li>• IPV4/IPV6</li> <li>• Bluetooth support</li> </ul>	<ul style="list-style-type: none"> <li>• 320 x 240 pixels graphic LCD (with backlit)</li> <li>• Line keys with LED indicator: 5</li> <li>• SIP accounts:</li> <li>• Programmable keys: 5</li> <li>• Extension Module : up to 2x32 keys</li> <li>• Dual 10/100M Ethernet ports</li> <li>• PoE support</li> <li>• IPV4</li> <li>• Bluetooth support</li> </ul>
Competitive Advantages	<ul style="list-style-type: none"> <li>• Better display</li> <li>• More paperless DSS keys</li> <li>• Support Gigabit</li> <li>• Rapid technical supports directly from Yealink</li> </ul>	

# Yealink W52P VS Cisco SPA 302DKIT-G1

<b>Model</b>	 <p>Yealink W52P</p>	 <p>Cisco SPA 302DKIT-G1</p>
<b>Physical Property</b>	<ul style="list-style-type: none"> <li>• Simultaneous voice calls: 4</li> <li>• 1.8" 128x160 pixels color display</li> <li>• <b>Screen saver</b></li> <li>• <b>6 programmable keys</b></li> <li>• SIP accounts: 5</li> <li>• <b>500 entries</b></li> <li>• 10 hours talk time , 100 hours standby time</li> <li>• <b>PoE support</b></li> </ul>	<ul style="list-style-type: none"> <li>• Simultaneous voice calls: 4</li> <li>• 2" 176x220 pixels color display</li> <li>•</li> <li>• SIP accounts:</li> <li>• 50 entries</li> <li>• 10 hours talk time, 120 hours standby time</li> </ul>
<b>Competitive Advantages</b>	<ul style="list-style-type: none"> <li>• HD voice</li> <li>• Programmable keys more flexible</li> <li>• More customizable features</li> </ul>	

**Thank you.**